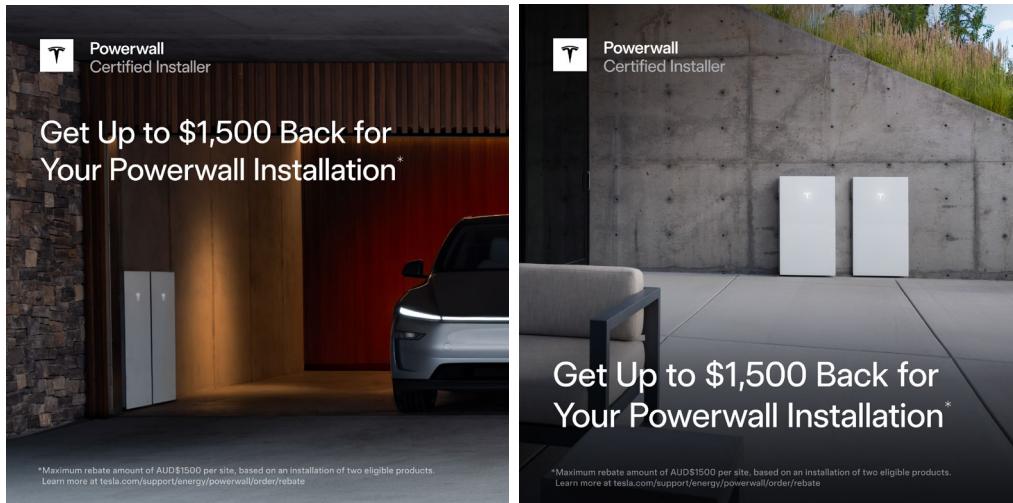


## Fallon Solutions Highlights Major Battery Savings for Queensland Homeowners as New Powerwall Rebates Launch and Breakthrough Aluminium-Ion Technology Advances



**Brisbane, QLD – 20 January 2026**

Fallon Solutions is urging Queensland homeowners to take advantage of unprecedented savings on home battery systems as Tesla launches The Next Million Powerwall Rebate, offering up to \$1,500 back per eligible installation. When paired with the Australian Government's Cheaper Home Batteries Program, families can now secure some of the most significant incentives ever offered for home energy storage.

Introduced to accelerate adoption of the Tesla Powerwall 3, the rebate provides a direct financial reduction for customers and supports multi-unit installations for households seeking deeper energy independence. These combined incentives dramatically reduce upfront investment and make Tesla's industry-leading home battery technology more accessible than ever across Greater Brisbane, the Gold Coast, and the Sunshine Coast.

"This rebate is a game changer for homeowners looking to increase their energy resilience and reduce electricity bills," said Mark Denning, General Manager – Fallon Solutions. "By stacking the Tesla rebate with the federal battery incentive, we're seeing real affordability gains that help more Queensland families transition to sustainable, reliable home energy."

### Why Fallon Solutions Endorses Tesla Powerwall 3

Fallon Solutions endorses Tesla Powerwall 3 because of Tesla's proven track record in delivering safe, reliable, and innovative energy-storage technology. Powerwall 3's integrated architecture, rapid backup response, high-efficiency inverter, and seamless compatibility with both new and existing solar systems make it one of the most advanced residential batteries on the market.

“Tesla continues to set the benchmark for performance, durability, and smart home energy management,” Denning said. “Their systems are designed for Australian conditions, optimised for longevity, and backed by one of the most trusted brands in the world. When our customers invest in a Tesla battery, they’re getting a premium product with exceptional reliability — and that aligns perfectly with the Fallon Solutions promise of long-term value and peace of mind.”

Powerwall also integrates with the Tesla app, giving homeowners real-time insights into solar production, energy usage, stored power, and backup readiness. This simplified, user-friendly experience is a major reason Fallon Solutions continues to recommend Tesla over alternative battery platforms.

### **Looking Ahead: Tesla’s Ongoing Battery Innovation**

While current Powerwall systems use advanced lithium-ion technology, Tesla continues to invest heavily in next-generation battery research across the globe. Emerging technologies including solid-state, lithium-iron-phosphate (LFP) advancements, and broader industry research into aluminium-based chemistries are shaping the future of energy storage.

“Battery innovation is accelerating, and Tesla remains at the forefront,” Denning said. “Homeowners who invest in Powerwall 3 today are positioning themselves to benefit from a platform that will evolve with future advancements in clean energy.”

### **Fallon Solutions: Accredited Tesla Installer With Same-Day Service**

Fallon Solutions provides accredited installation of Tesla Powerwall systems, backed by licensed electricians, same-day availability, a limited lifetime labour warranty, and over 5,000 five-star customer reviews. With more than 60 years of service across South East Queensland, Fallon has built its reputation on reliability, technical expertise, and trusted home-energy solutions.

The company encourages homeowners to act promptly, as both the Tesla rebate and the Cheaper Home Batteries Program will step down in value from 2026 onward.

For bookings, rebate guidance, or a home battery readiness assessment, visit [fallonsolutions.com.au](http://fallonsolutions.com.au) or call **1300 054 488**.

### **About Fallon Solutions**

Fallon Solutions is one of Queensland’s most trusted home service and energy-technology providers, delivering expert solar, battery, electrical, plumbing, drainage, air conditioning, and carpentry services for more than 60 years. With a commitment to safety, innovation, and same-day service, Fallon helps households reduce energy bills and increase comfort year-round.

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