

Battery rebates have changed again, now it's less about 'bigger' and more about 'right sized'.



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Fallon Solutions General Manager Electrical, Scott Sinclair, is urging Queensland homeowners to reassess battery sizing and installation timing following changes to Australia's Cheaper Home Batteries Program from 1 May 2026, which have reduced rebate support and introduced a new tiered structure based on battery capacity.

"People hear 'rebate' and assume the decision is simple, install the biggest battery you can afford, and the numbers will work themselves out," Mr Sinclair said. "But with the new tiered structure, that approach can lead to disappointing returns. The market has shifted. Now the win comes from choosing a battery that matches your solar generation, your evening usage, and your real household behaviour."

Mr Sinclair said the updated settings have changed how rebate value scales, particularly for larger batteries, and homeowners should be aware that eligibility and outcomes can be affected by timing.

"One of the most important details is that the rebate is based on the installation date, not the contract date," he said. "If an install is delayed, the rebate outcome can change. That's why the installer matters; you need realistic timeframes, correct system design, and straight advice before you commit."

He said batteries still make sense for many homes, but the decision must be made in context of a

broader electrification plan.

“Some families want backup capability, others want to maximise solar self-consumption and reduce grid use at night, and more households are planning ahead for electrification like adding an EV charger or replacing gas appliances over time,” Mr Sinclair said. “The right answer isn’t the same for every home, and with rebates tapering faster, the cost of getting the sizing wrong is higher.”

To help homeowners make informed choices under the revised program, Fallon Solutions is offering a \$198 solar system and battery assessment, designed to review existing solar, assess household needs, discuss likely installation timeframes, and explain how current rebate settings may apply to a proposed battery system.

“Battery rebates are still available,” Mr Sinclair said. “But correct battery sizing matters more than ever and expert advice upfront is how homeowners protect their budget and get a better long-term outcome.”

For customers wanting to learn more about the multi trades Fallon Solutions provides go to <https://fallonsolutions.com.au>

For bookings or enquiries re the \$198 Solar & Battery Check, visit <https://fallonsolutions.com.au/solar-offer/> or call 1300 873 105.


About Fallon Solutions

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